

# Cologix Access Marketplace

Connect your business to opportunity



Bring the cloud to your customers quickly and easily. With Access Marketplace, you can deliver a virtual connection in minutes and give your customers on-demand access to all the major cloud services providers (CSPs) along with an ecosystem of local and regional service providers.

## 1 Provision top CSPs easily

Cologix handles the relationship, licensing and certifications to the top CSPs. You leverage our relationship, avoiding CSP requirements while still having on-demand access.

## 2 Optimize profits

Cologix offers some of the lowest-cost cloud connection options in the market to help you stay both competitive and profitable.

## 3 Attract new customers

List your business for free on Access Marketplace and be where customers are looking for services like yours.

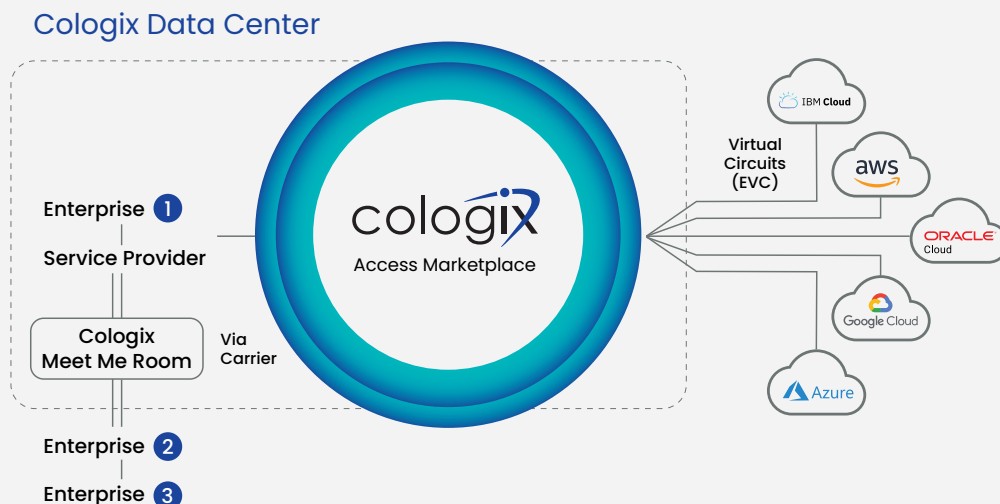
## 4 Control your own service delivery

Access Marketplace is a complete and automated interconnection system that empowers you to provision virtual circuits and connectivity for your customers in minutes via an easy-to-use, self-service portal.

## 5 Deliver connectivity your customers can trust

Cologix delivers redundancy to ensure the service you provide to your customers will be reliable and resilient. Cologix virtual connections bypass the security risks and bottlenecks of the public internet.

Offer your customers cloud connectivity easily with managed, virtual connections



# Cologix Access Marketplace

## How Cologix Access Marketplace works

### Access Marketplace gives you three important business-building tools

- 1 Connectivity in minutes with a network exchange that gives you a virtual connection in minutes so your customers can scale up and down quickly.
- 2 A place to promote your business. Our dynamic marketplace positions your organization next to the major CSPs that deliver valuable cloud resources for your customers.
- 3 Bring the cloud to your customers. No matter where they are, connect your customers through your Cologix data center Access Marketplace connection, then carry them to any cloud onramp in the U.S. or Canada. Multicloud, delivered!

#### How you connect to Access Marketplace

Any reseller with a presence in any of our Access Marketplace enabled data centers can resell services on the Access Marketplace. Buy a port or ports and provision EVCs to CSPs on behalf of your customers, with data transfer speeds from 50Mbps up to 10Gbps.

#### Manage your customers' multicloud needs with ease

One port supports multiple virtual connections to multiple CSPs as well as local and regional providers. Isolate various organizations, projects, customers and workloads on separate virtual connections. Connect from one colocation site to multiple CSP cloud regions for enhanced availability.

#### Maintain control of your network services

You manage the tenancy and overcommit of your own circuits, so you have the control you need for production applications. Provision as needed and scale with ease.

### Cloud Connect Components

| Sold on a Port + Ethernet Virtual Circuit (EVC) basis                            |                              |
|--|------------------------------|
| Ports  |                              |
| 1Gb Port   | 10Gb Port                    |
| Redundant 1Gb Ports  | Redundant 10Gb Ports         |
| EVCs   |                              |
| Cloud Connect EVC  | Extended Cloud EVC           |
| Cloud Connect Redundant EVC  | Extended Cloud Redundant EVC |
| EVC Speed Options  |                              |
| 50Mbps, 100Mbps, 200Mbps, 300Mbps, 400Mbps, 500Mbps, 1Gbps, 2Gbps, 5Gbps, 10Gbps |                              |